



QUESTIONS AND ANSWERS

RT2-1-2021

**THE SUPPLEMENTARY FOR THE SUPPLY, DELIVERY, INSTALLATION,
COMMISSIONING AND MAINTENANCE OF MEDICAL EQUIPMENT TO
THE STATE**

31 OCTOBER 2022



ALL WRITTEN QUESTIONS RECEIVED TO-DATE (31 OCTOBER 2022)

Question 1

“Maximum of 3 references with latest purchase orders in private or public sector(s) where commissioning was completed. Bidders are required to submit Form 1 attached as Annexure 4 for three (3) contactable references with details. (Only reference letters with client’s letterhead will qualify as reference”

To verify - The 3 references should be specific to the product (item) that the company is bidding on; and not any of the products supplied by the company to the various departments in the DOH

Response 1

The references must be to demonstrate that the bidder has undertaken a similar task as per requirements of the tender, which is Supply, Delivery, Installation, Commissioning and Maintenance of Medical Equipment. Therefore the references must provide evidence that the bidder has previously supplied **ANY** medical equipment as per above requirements.

Question 2

Page 17 – 3.1 workshop footprint states:

The bidder shall have national workshops within South Africa or any arrangement for national workshops to service the Medical Equipment. It is preferable that any workshop arrangement(s) in any Province be with an EME or QSE which is at least 51% from that particular Province. The workshops arrangement document (agreement) must be submitted at the closing date and time and will be validated during due diligence process

The question is thus that HemoCue SA is not a EME or QSE, but the manufacturer and has a National Footprint and Certified Technicians; The New Distributor will not be taking on the responsibility of repairs but will be involved in on-site service.

The product does not need calibration or servicing and has a 7–10-year lifespan. And it is therefore imperative that we / the manufacturer manages the repairs - to ensure accuracy and longevity of the Hb meters. Will this be allowed? Or will the Supplier lose points or get disqualified?

Response 2

The requirement is for the bidder to demonstrate the capacity to address all after-sale challenges nationally at the required response time. The requirement of sub-contracting an EME or QSE that is 51% Black-owned is in provinces where the bidder does not have footprint and mitigation to meet the response time target.



Question 3

Will the equipment that can self-calibrate require the bidder to have Test Equipment?

Response 3

Yes, Calibrated Test Equipment is required for every equipment. The supplier will be required to verify the result and accuracy of equipment.

Questions 4

Where do I see the list of items that has been removed or added?

Response 4

Published together with the bid document as Annexure 2: Pricing Schedule

Questions 5

If an item was previously awarded on RT2 contract, would that item have to be validated again?

Response 5

Yes, every bid has its own requirements and bidders have to adhere to those bids conditions.

Questions 6

Do we need to bid on all items?

Response 6

No, only items where the bidder has capacity and are authorized by their OEM.

Questions 7

Please clarify functionality requirement and scoring for items that require no/less maintenance.

Response 7

There are special cases where the BEC exempt some items for functionality due to maintenance. In this supplementary bid, there has not been any indication of such items. Therefore, all items have to through functionality requirement and scoring.



Questions 8

On pricing, can we offer any items of our choice or we offer by category?

Response 8

Bidders are required to complete the Pricing Schedule as per the bid and only items where the bidder has capacity and are authorized by their OEM

Questions 9

If our product has additional Clinical functions other than those listed on Specifications where do we highlight this?

Response 9

Advertised Specifications covers minimum requirements, any additional or above spec functions should be indicated on Comments section for added advantage.

Questions 10

If we are using Third party suppliers to train and support our products in other provinces – How do we list these?

Response 10

All bidders using Third parties for footprint extension in other provinces, should complete Annexure 6: Workshop Third Party details.

Questions 11

If we are importing equipment that comprises of Stainless Steel, Nylon Coating and Castors, does it mean we have to submit the Test Reports with the bid or proof that we have submitted to SABS for testing?

Response 11

For those with equivalent international standards, they can submit with the bid and we will request SABS to verify. Others will have to send sample to SABS for testing and submit proof of submission. However, Test Reports should be ready before award is finalized.



Questions 12

The requirement of Sole supplier, does it apply to all items? Does it mean Sole supplier for this bid only, or should bidder be the sole supplier for the whole market in SA?

Response 12

Sole supplier of an item offered for this bid. This ensures that the same Models are not recommended in line item. Any other exemption is for the BEC's prerogative.

Questions 13

There is a difference in item numbers for Category 11 on the main Pricing Schedule vs the Categories page.

Response 13

Item numbers and descriptions have been corrected. Please see the latest Annexure 2: Pricing Schedule.

Questions 14

Why is the requirement of Mains cable to be 3 meters?

Response 14

The requirement of 3 meter allows end-users to have sufficient movement of equipment. Our plugs are not all located where the equipment will be utilized.

Questions 15

There is a requirement of Mains cable to SABS colour coded. Do we need documentation to verify the compliance?

Response 15

No, The BEC does verification during sample evaluation.

Questions 16

There is no Annexure/Addendum for Section 14. Will you create one for us to complete?

Response 16

Section 14 requirement of Lifespan is completed on Annexure 2: Pricing Schedule and Technical Specification require input of Initial year of manufacturing.



Questions 17

What are the rules in relation to the way in which components (e.g Starter pack) are being priced?

Response 17

Starter Packs are included in the Main unit pricing and must be supplied as part of initial order. Any other replacement Accessories & Consumables are priced in different categories.

END